



# Complete Microsoft 365 Protection with **Acronis** Cyber Backup Cloud

Increase Revenue by Delivering Easy, Efficient,  
and Secure Cloud-to-Cloud Backup and  
Recovery for Microsoft 365



## EFFORTLESS CLOUD-TO-CLOUD BACKUP

Ensure your customers never lose important data and meet legal and regulatory requirements with our new cloud-to-cloud solution for Microsoft 365. It protects Microsoft Teams, Exchange Online, OneDrive for Business, and SharePoint Online data by backing up the items to the secure Acronis Cyber Cloud Storage and enabling flexible recovery options. This means your customers gain access to granular, point-in-time, and cross-tenant recovery and the ability to preview and search for content within backups of all three services.



Fast recovery even after permanent deletion in Microsoft 365



Convenient cloud-to-cloud solution with nothing to install



Quick access to backup data via comprehensive search



Reliable point-in-time recovery of single files and entire sites



Simple, affordable per-GB and per-seat pricing with no upfront costs



Multi-tenant, multi-tier solution that's made for service providers

## MEET THE RISING DEMAND FOR MICROSOFT 365 BACKUP AND PROFIT

Microsoft 365 usage and adoption is growing steadily, especially with the outbreak of COVID-19 and the switch to remote work and collaboration. Service providers like you have a unique opportunity to drive business growth simply by meeting the demand for third-party Microsoft 365 backup solutions.

## ENSURE YOUR CUSTOMERS PROTECT THEIR DATA AND STAY COMPLIANT

Although Microsoft ensures high availability of Microsoft 365 applications, in many cases it does not take responsibility for protecting customer data (e.g. hard-deletion, subscription deprovisioning, and site-level recovery errors) or for meeting compliance requirements.

## QUICK SETUP AND FLEXIBLE PRICING

Enable Microsoft 365 protection for customers almost instantly and avoid upfront costs using Acronis' turnkey, SaaS-based solution. Our cloud-to-cloud approach simplifies both the configuration process and maintenance because there is no need to install an agent or any server software.

## SUPPORT FOR MICROSOFT 365 IN CHINA AND GERMANY

Acronis Cyber Backup Cloud supports specific Microsoft 365 deployments in Germany and China, thereby fulfilling the specific regulations for those areas.

## GRANULAR BACKUP AND RECOVERY

### Teams

Protect Microsoft Teams data, including team's name, member list, team channels and their content, team mailboxes, meetings, and team sites.

### Exchange Online

Protect mailboxes, group mailboxes, In-Place Archives, folders, messages, calendar events, tasks, contacts, journal entries, and notes.

### SharePoint Online

Secure site collections, group sites (including team and communication sites), lists, list items and attachments, documents and libraries, site pages, and wiki pages.

### OneDrive for Business

Recover your entire OneDrive or specific individual files and folders.

## KEY MICROSOFT 365 DATA PROTECTION FEATURES

### Point-in-time recovery

Isolate file versions via recovery points so you can always restore a previous version — regardless of what happened to the most recent one. This is important because Microsoft 365's file versioning is not a backup function: the versions are tied to the most recent file, so if you delete that one, all previous versions are also deleted.

### Search backups within all three services

Shorten RTOs and comply with regulatory requirements with quick, specific-item search within all backups.

## Automatic protection of new users, groups, and sites

Save time adding new Microsoft 365 users, groups, and sites — they are automatically protected.

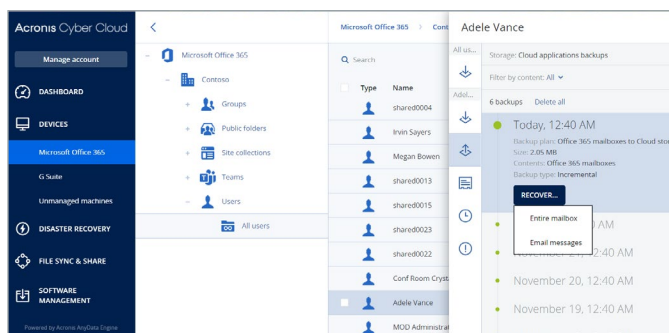
## Secure cloud storage for Microsoft 365 backups

Rest easy knowing backups are encrypted and stored in the secure Acronis Cyber Cloud Storage. Acronis data centers have received a number of certifications, including SSAE-16 and PCI DSS. Acronis information security policies and processes are based on widely accepted international security standards such as ISO 27001 and NIST.

## KEY FEATURES FOR SERVICE PROVIDERS

### Web console for easy, scalable management

Manage everything from a unified console. The Acronis Cyber Cloud web-based multi-tenant management console makes it easy to provision accounts for customers and resellers and to oversee backup and recovery tasks.



## Integration with PSA and RMM systems

Deliver services instantly through our native integrations with Autotask, ConnectWise (Automate, Manage, Control), cPanel, CloudBlue, HostBill, Kaseya, Plesk, WHMCS, Atera, and more. For custom integration, we offer a powerful RESTful API.

## Comprehensive white-labelling

Differentiate your brand with advanced cyber protection services that maintain your brand's unique look and feel.

## Dedicated go-to-market support

Get pre- and post-sale support from a designated team of marketing and sales experts. Acronis is here to help you in all stages of the customer lifecycle.